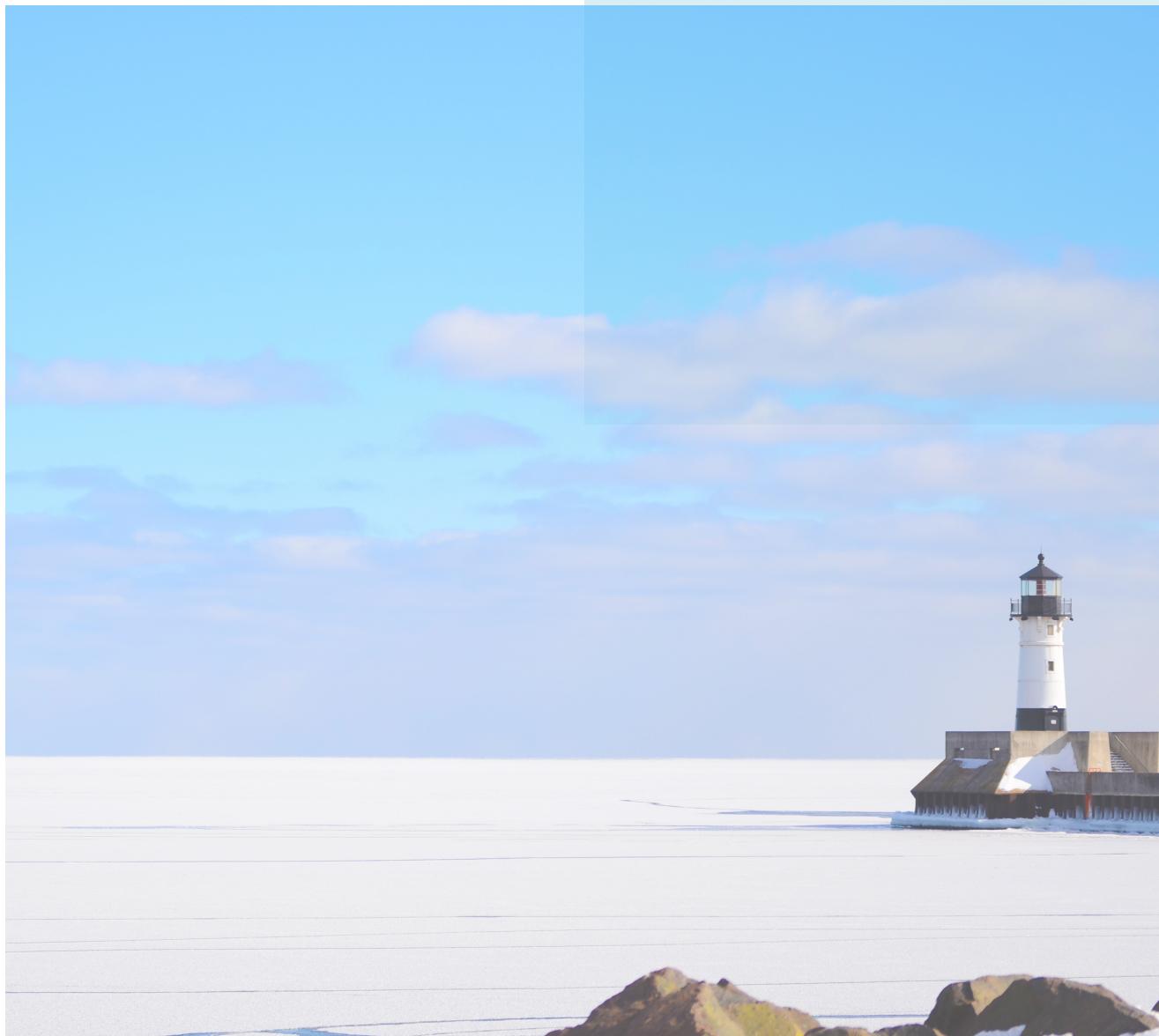

SELLER RESOURCES

WHEN SELLING A HOME



TOP 5 WAYS TO PREP YOUR HOME TO SELL FAST

1 START WITH THE RIGHT PRICE

Homes that are priced strategically from the beginning are much more likely to sell faster than those that are priced too high for the market. Comparing similar homes in your area that have sold and that are currently for sale will help determine a fair market price to list your home.

2 DEPERSONALIZE & MINIMIZE

To make your home feel more spacious, try to minimize as much of your belongings as possible. No clutter around the house lets buyers see your house and not your things. They need to be able to picture your home as their own, so put away the family photographs. Evaluate what you can potentially live without for the next several months and start packing. It all needs to be packed anyway, so you might as well get a head start!

3 CLEAN, CLEAN & THEN CLEAN SOME MORE

Everyone loves a clean home, so clean yours like you've never cleaned before! Show your home at its best with a spotless kitchen, super clean bathrooms, and shiny floors. You don't have to live like a clean freak forever, but buyers are sure to appreciate your efforts!

4 MAKE HOME MAINTENANCE A PRIORITY

Preparing to sell often requires putting some money and work into your home. When buyers see repairs that need to be done, they start looking for what else could be wrong with the house. This could cost you thousands off your asking price or even risk losing the sale. Being proactive and completing home repairs before listing will help selling go smoother and quicker. You can even have a pre-listing inspection done if you want to avoid the possibility of surprises later on.

5 BE READY & WILLING TO SHOW

Showing your home is an important part of the selling process, and being accommodating to showing requests will increase the likelihood of finding a buyer. Keep your home as "show ready" as possible at all times so that you can quickly tidy up on short notice and leave your home (taking your pets with you) before the potential buyers arrive.



MOVING CHECKLIST

Packing up can be stressful.

Use this checklist to make sure you don't miss a beat when moving.

2-3 WEEKS UNTIL MOVE

- Dispose of items that can't be moved (paints, cleaners, propane, flammables)
- Recycle electronics, plastics, metals, papers, etc.
- Transfer automobile registration and drivers' license (if moving out of state)

Contact service providers to let them know that you're moving:

<input type="checkbox"/> Accountant	<input type="checkbox"/> Attorney	<input type="checkbox"/> Doctor
<input type="checkbox"/> Dentist	<input type="checkbox"/> Financial Planner	<input type="checkbox"/> Financial Planner
<input type="checkbox"/> Health Insurance Provider	<input type="checkbox"/> Schools	<input type="checkbox"/> Auto Finance company
<input type="checkbox"/> Insurance Agent	<input type="checkbox"/> Bank/Credit Union	<input type="checkbox"/> Home care service providers

Create a folder of important information about your house for the next homeowner. Be sure to include your new address so that future residents can forward any mail.

1 WEEK UNTIL MOVE

- Confirm dates with moving company.
- If moving yourself, confirm moving truck rental.
- Donate any items that you won't be taking with you to your new home.

Pack a travel kit for you and your family members

<input type="checkbox"/> Credit Card / Money	<input type="checkbox"/> Clothing	<input type="checkbox"/> Medications
<input type="checkbox"/> Personal Hygiene Supplies	<input type="checkbox"/> Passports / IDs	<input type="checkbox"/> Phone chargers



1 DAY UNTIL MOVEJORDAN *DeCaro*

REAL ESTATE TEAM

- Final packing.
- Disassemble big furniture
- Start cleaning empty rooms.
- Set aside items to travel with.
- Confirm arrival of movers/truck.
- Confirm hotel or temporary accommodation if needed.
- Identify unpacking priorities for tomorrow.
- Make a checklist of which rooms each box will go in at the new house.

DAY OF THE MOVE

- Clear a path from house to moving truck.
- Kids/Pets: Drop off kids/pets at pre-arranged care site.
- Confirm bill of loading and inventory before signing.
- Make a floor plan of where all furniture is going.
- Check boxes and belongings and note any missing items or damage.
- Be prepared to pay the mover and have cash on hand to tip workers.
- Conduct final walk-through, do a final clean, and confirm nothing is left behind.
- Arrange for new locks and keys to be made.



Have questions?
 Looking for recommendations
 and helpful resources?

ASK JORDAN

218.428.0861
 jordan.decaro@results.net

SERVICE PROVIDERS

AUCTIONS

Crandalls Auction Service
218.891.1609

ASBESTOS TESTING AND REMOVAL

ACCT INC, Asbestos, Lead, Mold
Remediation 218.879.2241

CARPET

Bradley Interiors: 218.722.6306
Johnson Carpet One: 218.628.2249
Superior Flooring 715.394.3637

CHIMNEY REPAIR AND INSPECTIONS

Lakeview Masonry: 218.525.5146
Black Goose: 218.721.3192
Paul Webster: 218.393.8692
Ron's Restoration: 218.355.8074
Hayday Home 715.817.2419

CLEANING SERVICES

Superior Shores Cleaning: 218.721.6459
White Glove Janitorial: 218.251.1011
Cassie Williamson 218.269.1728
Alicja Swierc 218.269.0535
Mark Vaughan 218.343.3933
Twin Ports Trash Trailer 218.206.7225

CONCRETE RAISING/ GARAGE REPAIR

Lakeview Masonry: 218.525.5146
Black Goose: 218.721.3192
Paul Webster: 218.393.8692
Ron's Restoration: 218.355.8074

DESIGNER

JMB Designs: 218.349.1292

DIRT

DuluthDirt.com

ELECTRICIAN

Hunt Electric: 218.628.3323
Electric Systems: 218.722.0764
Harbor Electric: 218.590.7745
Tri Star: 218.390.0470
Benson Electric 715.394.5547

ENVIRONMENTAL TESTING

Twin Ports Testing: 218.722.1911
Earthburners: 218.628.0454
Scott Peterson: 218.348.0378

SERVICE PROVIDERS

GARBAGE DUMPSTERS

Hartels 218.729.5446
Waste Management 218.624.7838
CORE Advantage 715.399.2754
Demolicious: 218.940.5446
WLSSD: 218.722.0761
VEIT: 218.626.3867

GAS FIREPLACES AND REPAIR

Saginaw Stoveworks: 218.729.8390
Energy Plus: 218.722.7818
Fireplace Corner: 218.729.4895

DONATION DROP OFFS

Bradley Interiors: 218.722.6306
Johnson Carpet One: 218.628.2249
Superior Flooring 715.394.3637
Savers

HANDYMAN

White Glove Janitorial: 218.251.1011
Mark Bennewise: 218.269.4389
Litman Construction & Handyman
218.525.4489
Chase Coombe: 218.349.1735
Jacob Jackson 715.969.7900
Derek Nash 218.730.7714

HEATING & COOLING

Belknap Plumbing 715.394.7754
Walstrom Heating & Electric
Krause: 218.722.6354
Brent's: 218.390.1479
Carlson: 218.727.0063
North Star: 218.206.6808
Twin Ports Custom Climate:
715.201.6990

HEATING (OIL)

Curtis Oil: 218.729.8241
Como Oil: 218.722.6666
Harbor City Oil: 218.624.3633
Kimmes Oil: 715.201.6830
Caywood 218.729.6510

HOME INSPECTIONS

Travis Coleman 218.240.1984
Frank Lundein: 218.409.6263
On Point Home Inspections:
218.349.2470
Leone Home Inspections
218.940.1186
Twin Ports Home Inspection:
218.591.3764

SERVICE PROVIDERS

LANDSCAPING, LAWN & TREE SERVICE

Anytime Landscaping: 218.428.6664
J & K : 218.525.9963
Taylor's Landscaping 218.409.6947
CORE Advantage 715.399.2754
Duluth Lawn
Mattson Tree Service 218.390.8534
Brookers Tree Care 218.343.7837
Ricks: 218.728.2427

MOVERS

Sellers Auction: 218.221.6212
Lakeside Transfer: 218.726.0317
Wherley Movers : 218.727.8811
A-1 Movers 715.392.8500
Bard Moving by Day 218.428.3568

PAINTERS

Anderson & Hammack 715.395.2784
Jordan Gender
Duluth Painting & Staining
218.606.0917
Nick Toscano 218.349.8522

PLUMBING

Belknap Plumbing 715.394.7754
Gutherie Plumbing & Heating:
218.940.8333
Young Plumbing: 715.395.2929
Carlson Plumbing: 218.727.0063

APPLIANCE REPAIR

Drew Helt: 218.270.5700
Johnson Mertz 218.722.5803

GLASS REPAIR

Glass Guru: 218.624.2119

RADON REMEDIATION & TESTING

Rock Hill Radon 218.310.8732
Adamski Builders: 218.722.4295,
218.393.2495
Advanced Radon Solutions:
218.491.3752

ROOFING CONTRACTOR

Perrins Roofing: 218.393.5916
Miller Roofing: 218.628.3451
Perrault Construction: 218.723.8477,
218.525.1293
Billings: 218.729.0718, 218.940.8299
Duluth Roofing: 218.722.8868

SECURITY (RE-KEYING)

Minnesota Locksmith 218.722.3294
Harbor Security: 218.727.9333

SERVICE PROVIDERS

SELF SERVICE MOVING

UHaul: 800-468-4285

Budget: 218.722.9770

Penske: 218.724.5387

Lakeside Transfer: 218.726.0317

A-1 Movers 715.392.8500

SEWER CLEANOUT, SYSTEM LINING, INSTALL & EXCAVATING

Midway Sewer: 218.628.0345

Roto Rooter: 218.722.6353

Advanced Sewer: 218.391.6329

ABCO Sewer Video Inspections:
218.878.1317

ABC Plumbing - Sewer:
218.525.6049

Contour Excavating 218.221.9624

Hill Side Sewer & Drain Cleanouts
218.213.5063

Shelton Excavating 218.729.9813

Northland Lining 218.966.1905

Swampthing Environmental
218.349.1612

SEWER/HOLDING TANK PUMP SERVICE

Midway Sewer 218.628.0345

Geno's Septic 715.398.6118

Lakeside

Young Plumbing & Heating
715.395.2929

Brents Septic 218.729.8072

Mr. Biffy LLC 218.213.6775

SNOW REMOVAL

Matt LeBard: 218.591.3186

Cozzi: 218.213.2036

CORE Advantage 715.399.2754

Kyle Bergman

SOIL TESTING

Polkoski Plumbing 715.372.4156

STRUCTURAL ENGINEERS/FOUNDATI ON ASSESSMENTS

Northland Consulting: 218.727.5995

MBJ Structural: 218.722.1056

LHB, Inc: 218.727.8446

Woodhull Construction
715.364.2454

SERVICE PROVIDERS

SURVEYOR

ALTA: 218.727.5211

Ayres Assoc: 218.722.7131

Cornerstone Surveying 218.393.9728

Survey Science Land Survey 218.428.4327

WET BASEMENT REPAIR

Northern States: 218.724.2862

East Central Basements: 218.720.0935

DBS (Duluth Basement Systems) 218.955.7945

WOOD FLOORS & RESTORATION

Duluth Hardwood Floorcraft:
218.428.2850

Lakeview Flooring: 218.213.0633

Northland Hardwood: 218.409.0928

Twin Ports Flooring: 218.310.1861

WELL DRILLING

Kent Drilling 218.384.9778

Big Dog Drilling 715.416.2372

Rasmussen Well Drilling Inc. 218.834.3387

Wayne Holly 715.372.4260